



### **About Travix**

Travix International BV, the largest online travel company in the Netherlands, manages an extensive portfolio of travel-focused websites operating under the brand names CheapTickets, BudgetAir, EasyToBook, Vayama, Vliegwinkel and Flugladen. The organization is established in January 2011 by a merger of CheapTickets (Beins Travel Group Ltd), Vliegwinkel, Flugladen, BudgetAir (Airtrade) and Vayama. EasyToBook.com, an international platform for hotel reservations, joined Travix in August 2011.

Travix operates its six brands in 16 countries; employs 450 staff; with combined sales in excess of US \$1,1 Billion. Travix is part of BCD Holdings N.V.

For our Industry Relations department we are looking for a:

### **Director of Industry Relations EMEA**

The Director of Industry Relations will be responsible for the contracting of airline content and to obtain the best available fares in the market. This position can be extended to the contracting of other travel related services. We expect you to develop and maintain strong relationships with our suppliers and identify new opportunities. As Travix is a start up company this will be a challenging hands on job with lots of chances.

### **Responsibilities**

- Contracting of airline/and other travel related services;
- Build and maintain strong relationships with suppliers;
- Coordinate with marketing, fare distribution and the financial department all relevant contract details, special offers etc.;
- Implementation and administrative handling of contracts;
- Supervise the settlement of contracts;
- Introduce new and creative initiatives to acquire exclusive deals;
- Travel to suppliers will be part of the job.

### **Requirements**

- Minimum of 5 years up-to-date experience within contracting airlines;
- Excellent knowledge of airline/travel industry marketplace;
- Extensive expertise in contracting airlines;
- Commercial sense of the market;
- Affinity with internet and the latest technology.

### **Competences**

- Strong negotiation and presentation skills;
- Strong communication skills;
- Strong organizational skills;
- Target driven.

### **Compensation**

Travix offers you a challenging job in an informal but dynamic environment with many opportunities to develop your potential. The remuneration and secondary employment benefits which we offer may be described as competitive and our potential for growth will offer numerous challenges in the future.

### **To apply**

If you are interested in securing the position of Director of Industry Relations EMEA at Travix, we look forward to receiving your letter of application and your curriculum vitae by email via [hrm@travix-international.com](mailto:hrm@travix-international.com). For more information check our website [www.travix-international.com](http://www.travix-international.com).